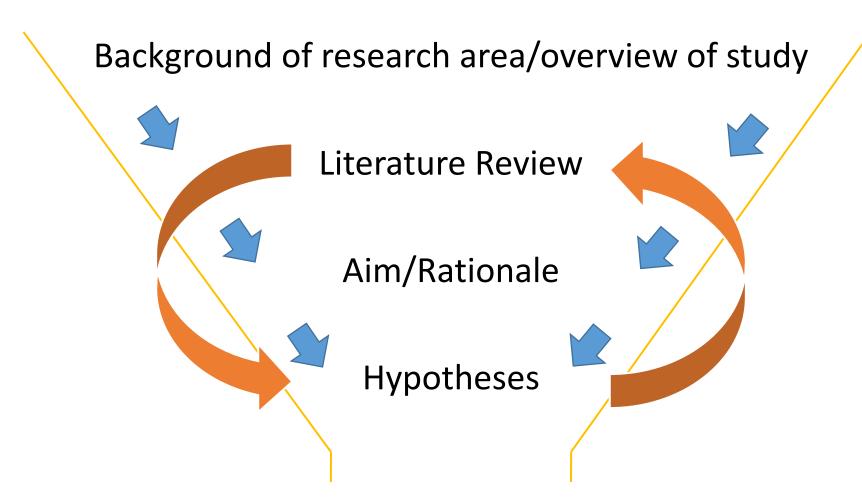
## The 'Funnel' Analogy



Information presented in the Introduction starts off as broad description and becomes more specific with each sub-section presented.